

3M Automotive Aftermarket Division

3M™ Accuspray™ System

Shop Presentation



Trusted Leader
in Vehicle Care and Repair



The reason we are here today...



3M™ Accuspray™ System



3M™ Accuspray™ System

What is it???



Reduction in Overspray



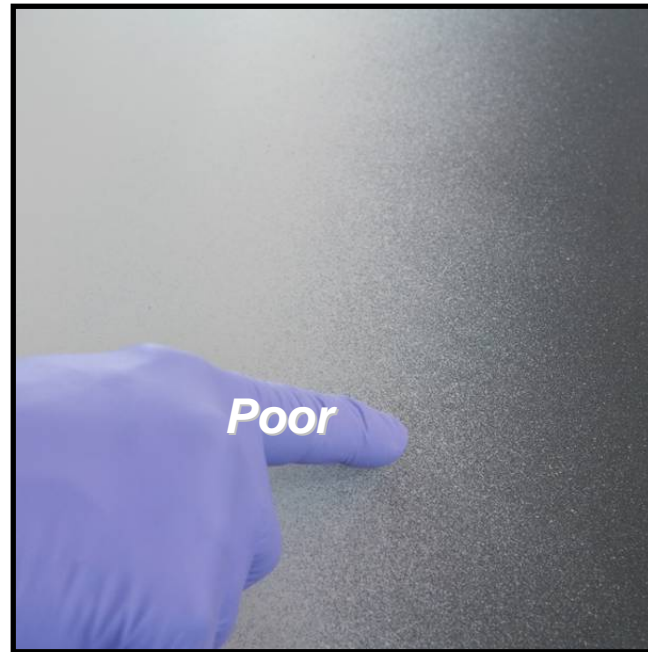
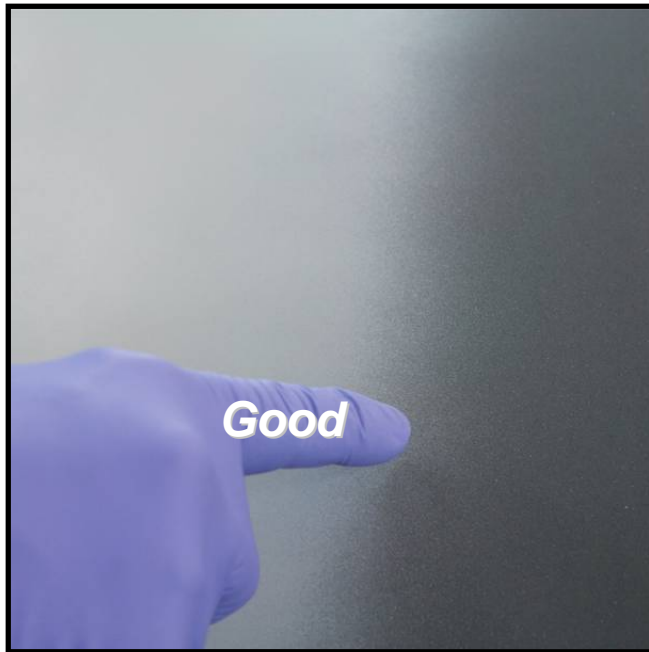
- Less masking
- Improves transfer efficiency
- Reduces primer consumption
- Less time spent cleaning



**“Not near as much overspray. Before I used two pieces of paper, now I use one.”
-- Kip, body technician**

Exceptional Atomization

- Produces a flatter, smoother finish
- Reduces sanding and blocking time

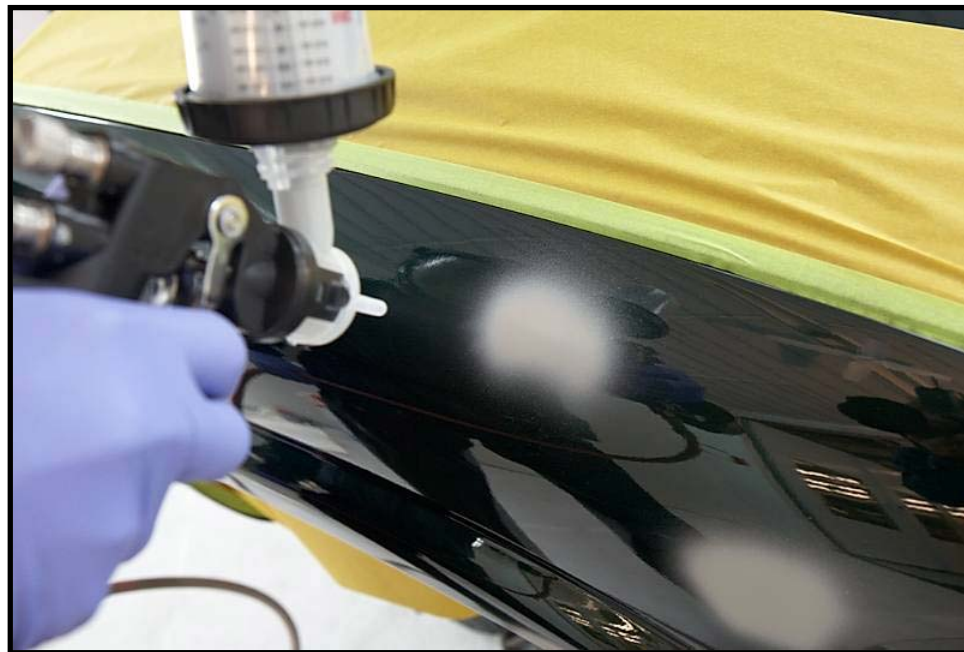


Atomization: “Definitely a 5 [out of 5].”

-- Eric, prepper

Exceptional Spray Pattern Control

- Large, usable pattern due to even fluid distribution
- Tight, absolute control for smaller jobs



“Best primer gun I’ve put my hands on.”

-- Steve, painter

Improves Clean Up Process

- Cleans up faster than traditional guns
- Atomizing head allows you to see when it's clean



Cleaning: “That was my favorite part.”

-- Aaron, prepper

Value to the shop

- Customers have confirmed savings from many of the system's advantages.
 - Reduction in primer and solvent consumption
 - Decreased sanding time
 - Less prep and clean-up time
 - Reduction in masking materials
- All at about ***\$0.50*** per use



Save time, save money . . . Increase productivity!

Value to the shop

- What is \$0.50 equal to?

Half an ounce of primer



Half a minute of masking time



Half a minute of cleaning time.



Half a minute of sanding time



Change out schedule

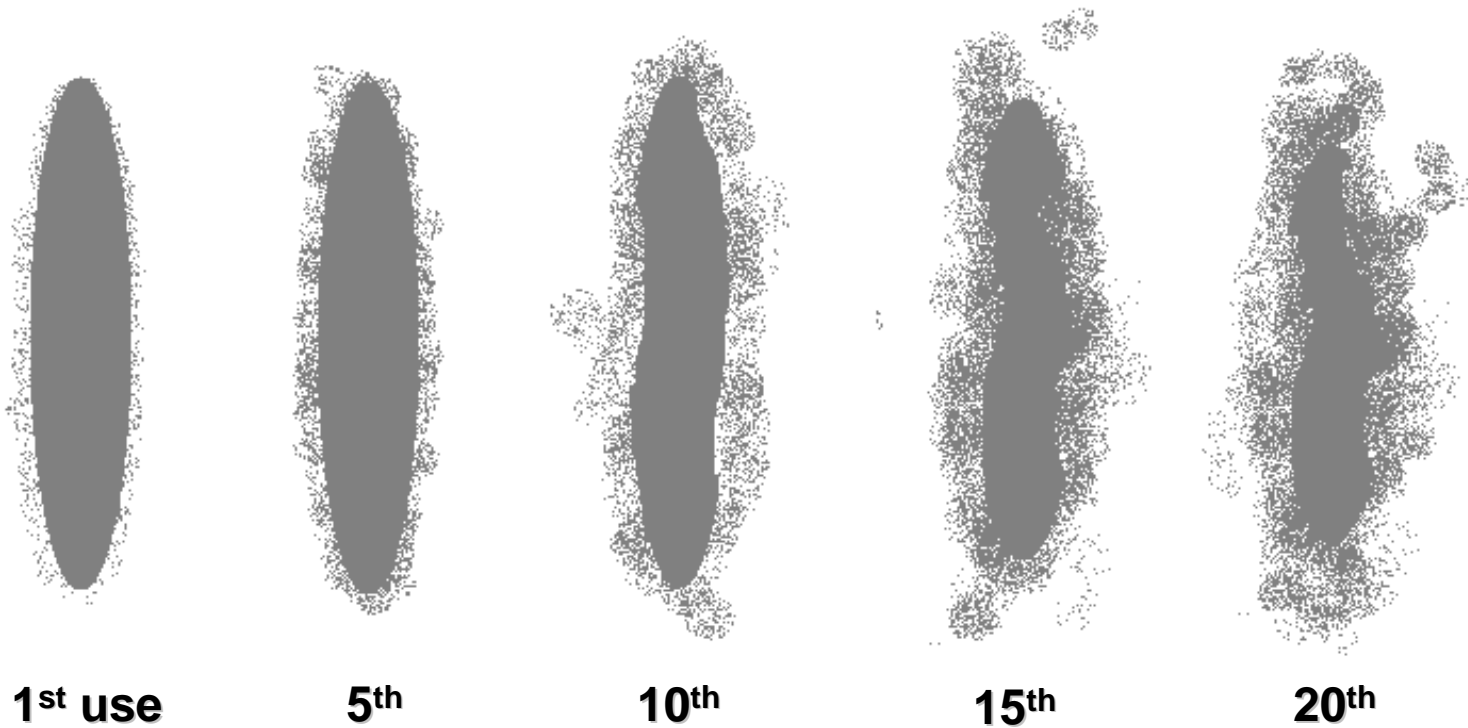


- Why is a change out schedule important?
 - Performance of the gun
 - Life expectancy of the gun
 - Satisfaction of the technician

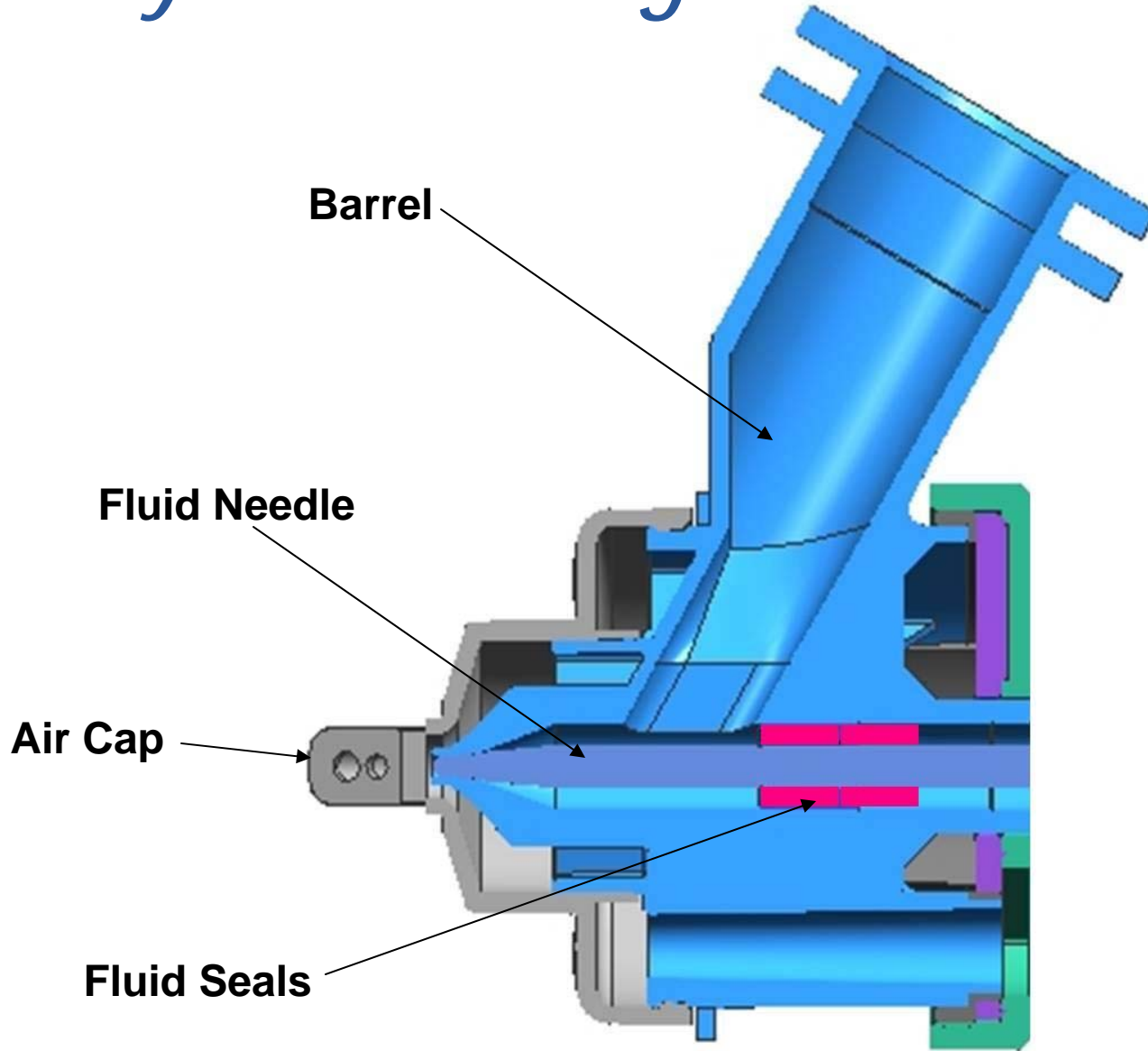
- What is the recommended change out?



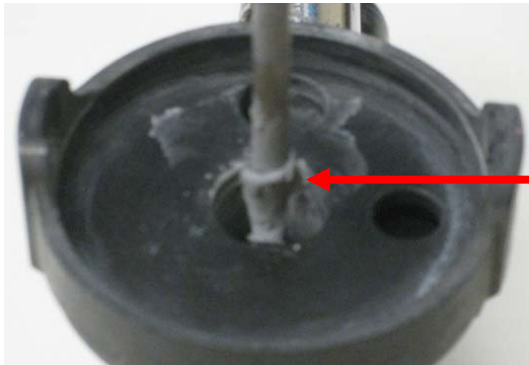
Change out schedule



Cutaway of Atomizing Head



Pictures of real ruined gun and nozzle



Buildup of primer on Needle due to a failure of seal in Atomizing Head



Leaking of material due to a failure of seal In Atomizing Head

3M Confidential



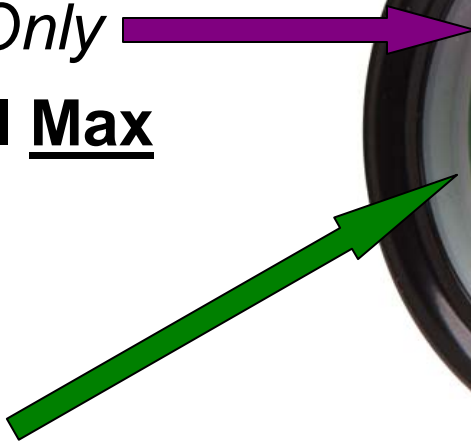
GO on GREEN!



First Stage **Purple**

Air Only

30 PSI Max



Second Stage **Green**

Air and Fluid

20 PSI Max



Can you see saving?

- Time sanding / blocking?
- Half an ounce of primer?
- Time and materials masking?



Improving the overall performance of the job?

Questions



Changing Gears



3oz. PPS™



PN 16028
• 200 micron filter



PN 16328
• 125 micron filter

NEW Part Numbers	Description	Items/BU	Billing Unit	Billing Units per Case
051131-16028	3M™ PPS™ 3 oz. Lids & Liners w/ 200 micron filter	50	Kit	1
051131-16328	3M™ PPS™ 3 oz. Lids & Liners w/ 125 micron filter	50	Kit	1
051131-16067	3M™ PPS™ 3 oz. Mix Ratio Inserts	10	Pack	5
051131-16068	3M™ PPS™ 3 oz. Mix Ratio Inserts - Waterborne	10	Pack	5

Designed for EPA Rule 40 CFR Part 63, Subpart 6H